

Twin City Book Store.

(Successor to J. L. King, No. 418 Main Street, Bristol, Tenn.)

This firm carries a full line of school books, blank books, miscellaneous books, wall paper, stationery, etc. They make a specialty of carrying in stock at all times a full line of school books for both Virginia and Tennessee, which they guarantee to sell at publishers' prices. They also have a full line of novels, and other late publications. They carry a very large and finely selected stock of writing paper, tablets, and other school supplies. The store is under the management of Mr. H. C. Wood.



TWIN CITY BOOK STORE.



W. A. USHER'S STORE.

Andrews Mfg. Company.

This company was organized in 1892, and are proprietors and manufacturers of the following popular remedies: "St. Andrew's Cold Tea," for the liver; "St. Andrew's Sarsaparilla," for the blood, and "Wine of Life Root." They also make a popular line of flavoring extracts. "St. Andrew's Remedies" are very popular wherever they have been introduced; and the "Wine of Life Root," though it has not been on the market so long as the others, has already demonstrated its efficiency in relieving the peculiar diseases for



ANDREWS MANUFACTURING COMPANY'S LABORATORY.

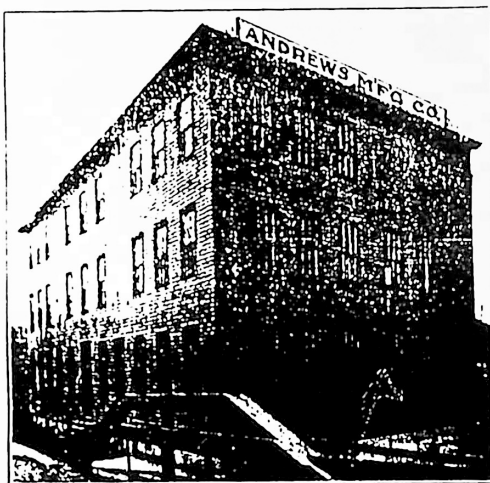
BRISTOL IS SURROUNDED BY SCENIC ATTRACTIONS OF GREAT BEAUTY AND INTEREST.

Bristol is situated within a most picturesque region of mountain and valley, with a climate that is salubrious and healthful, and possesses scenic beauties of great charm on every side.

The Natural Tunnel, one of the world's greatest natural wonders, is within a few hours ride on the V. & S. W. Ry.

Abram's Fall, a charming waterfall is within a few miles of the city.

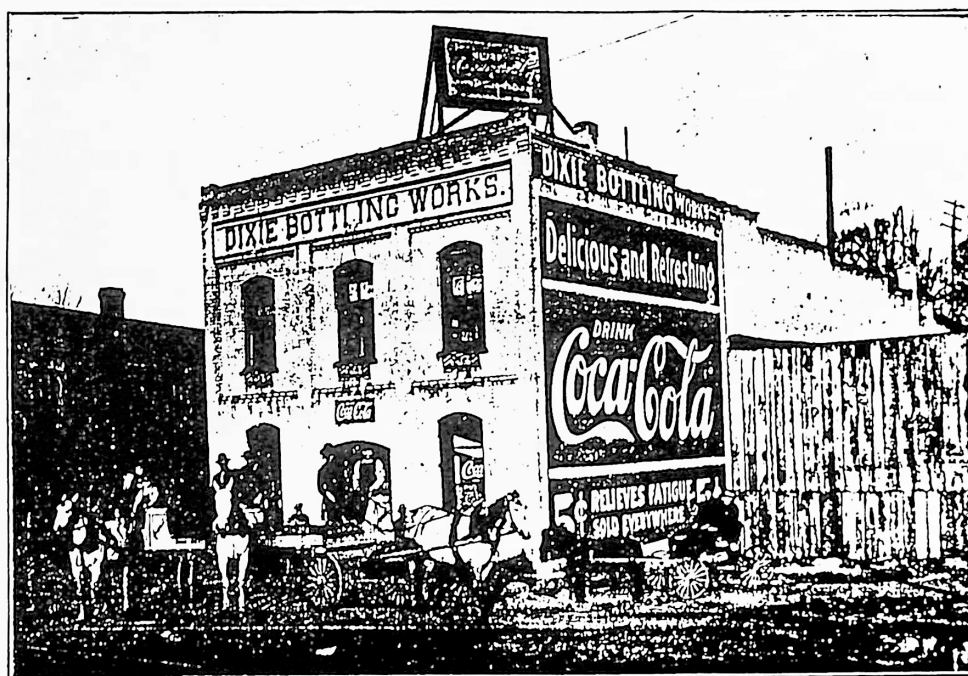
In addition to these, many others, equally as attractive, and be found within a short distance from the city.



Andrews Manufacturing Co.'s Building

ANDREWS MANUFACTURING CO.

Manufacturers of fine drugs, flavoring extracts and the celebrated proprietary medicines—"Andrews' Wine of Life Root" and "Aunt Dinah's Egg Cream Liniment."



One of the Best Equipped Bottling Plants in the South

DIXIE BOTTLING WORKS.

Without exception, the Dixie Bottling Works is the largest and best equipped plant of its character in this section of the South. The business was established here in 1903, incorporated in 1905 for \$24,000.00, and transacts an annual business of over \$30,000.00.

Their building is a modern brick structure, two-storied, has 10,000 square feet of available floor space and is equipped with all necessary machinery of a modern design and character. Four wagons are used in the city trade, twenty people employed and two travelling salesmen

cover Kentucky, Southwest Virginia and Eastern Tennessee. As an evidence of the substantial trade which this concern has developed we cite the fact that they handled over fifty thousand packages last year. This company is the exclusive agent for the "COCA-COLA COMPANY," of Atlanta, for this territory, and in addition to bottling this celebrated drink, they manufacture and bottle HIGH GRADE SODAS, SELTZER and FLAVORING EXTRACTS. The business activities of the DIXIE BOTTLING WORKS are directed by Messrs. Jack Tarwater, president, and Carl A. Jones, secretary-treasurer.

BRISTOL - INDUSTRY. ANDREWS MANUFACTURING



BRISTOL, TENN-VA - COLLECTIBLE BOTTLES & HISTORY

ANDREWS M'F'G CO. of BRISTOL (2 pgs)

HOME: BEGINNINGS

BRISTOL WHISKEY
DEALERS...pre 1916

E.E.GOUGE & HAPPY
VALLEY WHISKEY in
BRISTOL (3 pgs)

CAN AN E. GOUGE
BOTTLE TALK ?

**BRISTOL WHISKEY
TRIVIA (2pgs)

BRISTOL WHISKEY
BOTTLES (5 pgs)

BRISTOL WHISKEY
JUGS

BRISTOL WHISKEY
MINI JUGS

** BRISTOL WHISKEY -
COLLECTIBLES

BRISTOL
SHOTGLASSES - Van
Brocklin Collection

BRISTOL WINE &
LIQUOR CO. CATALOG

SOUTHERN WINE &
LIQUOR CO. CATALOG

COBALT KING'S
LIQUOR: Fact or
Fancy??

BRISTOL DRUGGISTS &
PATENT MEDICINE
COMPANIES (to 1923)
(2 pgs)

APPLE BRANDY
BITTERS -
GOODSON, VA.

DR. JAMES A. DICKEY &
CAM ANDERSON -
BRISTOL DRUGGISTS

J.L.WOOD DRUG CO. of
BRISTOL

THE CIN-CO-LERY CO &
C.F.HAGAN

JOHN R. DICKEY -
BRISTOL DRUGGIST (2
pgs)

ANDREWS M'F'G CO. of
BRISTOL (2 pgs)



ERNEST LINWOOD ANDREWS was born in Chineatuck near Smithfield, VA., to Jack & Emma Glover Andrews on May 19, 1866. Both parents died when he was but 5 years old and he was taken to Memphis, Tenn. to be raised by an Aunt & Uncle. While still a youth, he left Memphis to escape the yellow fever epidemic raging there during the late 1870's. He was possibly returning to Virginia when he arrived at Bluff City, Tenn. (then known as Union), a small town just a few miles south of Bristol. Whatever his reasons, there he stopped, and he soon became associated with The L. Gerstle Mfg Co., manufacturers of medicinal products.

About 1888, Gerstle transported his entire business to Chattanooga, Tenn., except for a young employee named Andrews. He stayed behind, again for unknown reasons, and eventually made his way to Bristol. In 1892, Andrews formed The Andrews Manufacturing Company located at 710 Main St. Bristol, Tenn., where he embarked upon a career of making extracts and proprietary medicines (Patent Medicines).

By 1902, Andrews had relocated to a bigger establishment at 515 Cumberland St in Bristol, VA., previously the business of J.L.Wood's - Wood Drug Company. Andrews had bought out the Wood Drug Co. including product names and a small printing press. Now he was printing his own labels and paper items, including his "Dream Book" almanac, and "The Ladies Medical Adviser & Almanac"

I've seen quite a few Andrews Mfg Co. bottles with Wood Drug Co. labels upon them. I was also told about a "J.L.Wood's Chill Cure" bottle with a "St.Andrews Expectorant" label.

Andrews had relocated again by 1908. This time to a newly constructed three story brick building at 119-123 Virginia St., Bristol, VA. Here he remained until 1931-32 when he ceased operations as a medicinal manufacturer and went into business as "The E.L.Andrews Sales Agency." He died Sep.24, 1935 of an apoplexy attack in his front yard on Taylor St. in Bristol, Tenn.



ANDREWS M'F'G. CO/ 515
Cumberland St. 1902



Anyone have this
poster/seen one ? Who is

It has been conjectured that Andrews dropped the ST. from his products due to the passing of the Pure Food & Drugs Act of June 30th, 1906. However, one of the almanacs I show on the next page is dated 1907 and ST. is still being used. Of course, medicinal manufacturers weren't immediately required to adhere to the Act, and Andrews likely printed the almanacs in late 1906. Additionally, the Act pertained to stated claims of cures espoused by medicine companies and disallowed the use of certain drugs in the formulas. Up to this time, heroin, opium, cannabis, laudanum, and other habit forming or narcotic drugs were freely added to medicines, as were high levels of alcohol. It's no wonder the

MYSTIC WINE OF LIFE
COMPANY OF BRISTOL

the woman?

taker of such cures felt better, if only briefly.

BRISTOL DRUG STORE
& MEDICINES (3 pgs)

BRISTOL BOTTLING
COMPANIES

BRISTOL-DIXIE
BOTTLING WORKS
STORY

PRE-1915 BRISTOL
COCA-COLAS

BRISTOL SODA BOTTLES

BRISTOL DAIRIES

BRISTOL MILK
BOTTLES (2 pgs)

MISC. BOTTLES & GO-
WITHS (2 pgs)

WHO WAS WHO in
EARLY BRISTOL ? (2
pgs)

WHO AM I ? (2 Pgs)

DO INTACT EXAMPLES
EXIST?

**NEW "FINDS"

*RECENT BRISTOL
EVENTS

THE ROBERT PRESTON
HOUSE DIGS

BRISTOL BOTTLE & JUG
DISPLAY

THE CHIMNEY

THE CISTERN & THE
IRON DOORS

THE QUARRY CAVE,
LIMESTONE "SHED" -
2nd IRON DOOR

IN SEARCH OF COL.
JAMES KING'S IRON
WORKS

**PRODUCTS OF LOCAL
IRON WORKS

EARLY PICTURES
AROUND BRISTOL

E.TENN SALOONISTS

L. GERSTLE / BLUFF
CITY, TENN.

BLOUNTVILLE, TENN.

JOHNSON CITY, TENN.

GREENEVILLE, TENN.

OTHER E.TENN
BOTTLES (2pgs).

SW VA. WHISKEY
DISTILLERS (2pgs)

SW VA. HUTCHINSONS

It is possible that Andrews dropped the ST. when he relocated to a new building in 1908 in an attempt to appear, or prove, he was beginning a new era in his business, with a new image, and thus in compliance with all laws. Whatever the reason, Andrews operated another 25 years after the passing of the Act. His products must have been well received by the community and customers at large. And it was the Great Depression that eventually closed his medicine making business for good.

(An orphan boy who came a long way.)



During my research/search, I concluded that Andrews was also a quite humorous fellow, who used a "tongue-in-cheek" approach in his business operations.

"Have you got a liver?"... "How is your face?"... such phrases begin his ads. His own picture is depicted upon his products and he is clad somewhat "Saintly." Another of his bits of ingenuity is utilized in his product names themselves:

"WINOLRO"... short for Wine Of Life Root

"ER-LIN-AW"... letters from his own name.

"AUNT DINAH"... probably his real Aunt.

DADDY's.... another effort to instill confidence in the customer.



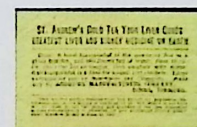
Andrew's Sarsaparilla and Wine Of Life Root advertising and labels were directed at women and their various ailments... often being called "Female Regulators." He used a picture of a Nun to advertise the Wine Of Life Root also designed to appeal to female customers. He opened an "outlet" of his company on Virginia St, called **The Linwood Drug Mill**, probably the first factory outlet of its kind. His products were many and varied:

Sarsaparilla

Wine of Life Root
Winolro
Black Devil Pills
Little Black Devils
Little Black Drivers
Sure Shot Vermifuge
Rub-On-Oil
Quick Liver Pills
Nerve Builder
Chill Killer
Magic Relief
Cold Tea
Liver Paptine
Daddy's Salve
Nerve & Bone Oil
Expectorant
Compound Extract of Sarsaparilla
Horse and Cattle Powders
Chicken Powders
Er-Lin-Aw Remedy
DR. Spark's White Cream Vermifuge
Dr. Sparks Eye Water



Andrews Mfg Co. 119-123
Virginia St.



Andrews Cold Tea sample
packet

ABINGDON, VA. -
Bits'n'Pieces

SW VA. BOTTLES (2
pgs)

DAMASCUS VA.
BOTTLING WORKS

WHERE ARE OLD
BOTTLES FOUND?

DIGGING

LOCAL POTTERY

** BRISTOL TENN-VA
BOTTLE CLUB

Dr.Sparks Soothing Syrup Dr.Sparks Sure Remedy,

(above 4 former Wood Drug Co. products).



Many of these products can be found both with and without the **St.** Additionally, Andrews later lists several products as, **E.L. Andrews**, etc...

In his Aunt Dinah's line, there were:

Aunt Dinah's Chicken Powders
Aunt Dinah's Celery & Sarsaparilla Compound
Aunt Dinah's Egg Cream Liniment.
He additionally offered medicines for the farmer:
Andrews Horse & Cattle Powders
Aunt Dinah's Chicken Powders.

I have often wondered at the coincidental similarity of Andrews' products with those of Leopold Gerstle/Gerstle Medicine Co. of Bluff City, then Chattanooga, Tenn. Like Gerstle, Andrews "pitched" his products to women. He used ST. in his product's names. He used names similar to Gerstle's : GFP...was **Gerstle's Female Panacea**. SJS was Gerstle's **St. Joseph's Sarsaparilla**. Winolro was Andrew's **Wine of Life Root**. Er-Lin-Aw was **Ernest Linwood Andrews**.



St.Andrews Cold Tea &
Andrews Cold tea tins

Other similarities include Andrews using near identical bottles in his early years. His label only St. Andrews' Sarsaparilla is but one example that is very similar to Gerstle's SJS Sarsaparilla bottle. Andrews embossed his company & town on the back panel, whereas Gerstle did the same, but on the side panels.

Being that Andrews worked for Gerstle for several years, he merely may have been influenced by the manner in which Gerstle named his products. Which ever it may be, both men left us with some interesting collectibles.

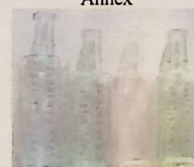
I believe there are many other products and items from Andrews Mfg Co. yet to be found...I'll keep looking. Perhaps, you'll be looking,too.



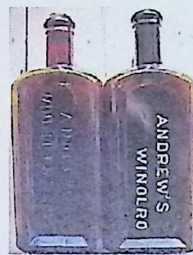
The bottle on the left is nearly identical to Gerstle's SJS Sarsaparilla bottle (see L.Gerstle/Bluff City, Tenn. page).



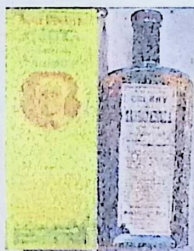
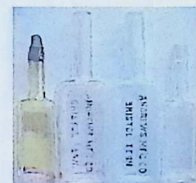
- 1) Compound Cathartic Pills
Lynwood Drug Co
- 2) St. Andrews Wine of Life Root
Annex



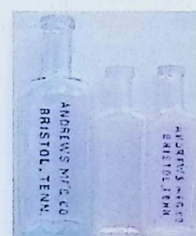
Single collar mouth with ring



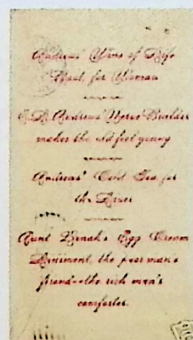
around neck BIM rectangle shape..
Larger size seen only in Aqua.
Smaller sizes seen in Aqua, Apple
Green, Clear, & Light Olive Green



Taper collar mouth BIM rectangle
shape.
Seen in two sizes, two colors Aqua
and Clear.



* Tom Eccles of California (a
renown Sarsaparilla Collector),
found this
**Aunt Dinah's Celery &
Sarsaparilla Compound labeled
St. Andrew's Wine of Life Root**
bottle at the Las Vegas Bottle
Show.



The two smaller bottles have
a single collar mouth BIM
rectangle shape, & are seen in
Aqua & Clear. These were
most likely "sample" size
bottles.
The other has a single collar
mouth BIM rectangle shape, is
seen in two sizes Aqua
only...but the label panel is oval
top & bottom. This oval panel is
seen on only one other
Andrews bottle: the **amber
WINOLRO/ A MEDICINE FOR
WOMEN**. All others have a
squared-off panel bottom.



NEXT PAGE >>>>

Sources - Bibliography

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- v) Witness To An Epoch - Chas.J. Harkrader
- vi) Double Destiny - Robert Loving
- vii) Historic Sites of Sullivan County - Muriel Spoden
- viii) Bristol Tennessee-Virginia : A History - V.N. "Bud" Phillips
- ix) Spirits & Medicinal Bottles of Bristol, Tenn.-Va. - Charlie Barnette
- x) The Passing Years - Bristol Historical Association

- xi) City of Bristol @ 1915
- xii) A Pictorial History - Bristol Historical Association
- xiii) Whiskey, An American Pictorial History - Oscar Getz
- xiv) Prohibition, 13 Years That Changed America - Edward Behr
- xv) The Shadow Of The Bottle - Review & Herald Publishing Co.
- xvi) Historic Sullivan - Oliver Taylor
- xvii) One Year At A Time - Bristol - 1907 - Lonnie & Kim Blevins
- xviii) Honoring Our Heritage: Faces & Places From The Past -
Lonnie & Kim Blevins and Roy & Carolyn Williams
- xix) Between the States: Bristol Tennessee - Virginia During the Civil War - V.N. "Bud" Phillips
- xx) Pioneers in Paradise - Bristol, Tenn-Va. - V.N. "Bud" Phillips
- xxi) A Good Place to Live - Bristol, Tenn-Va. - V.N. "Bud" Phillips

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